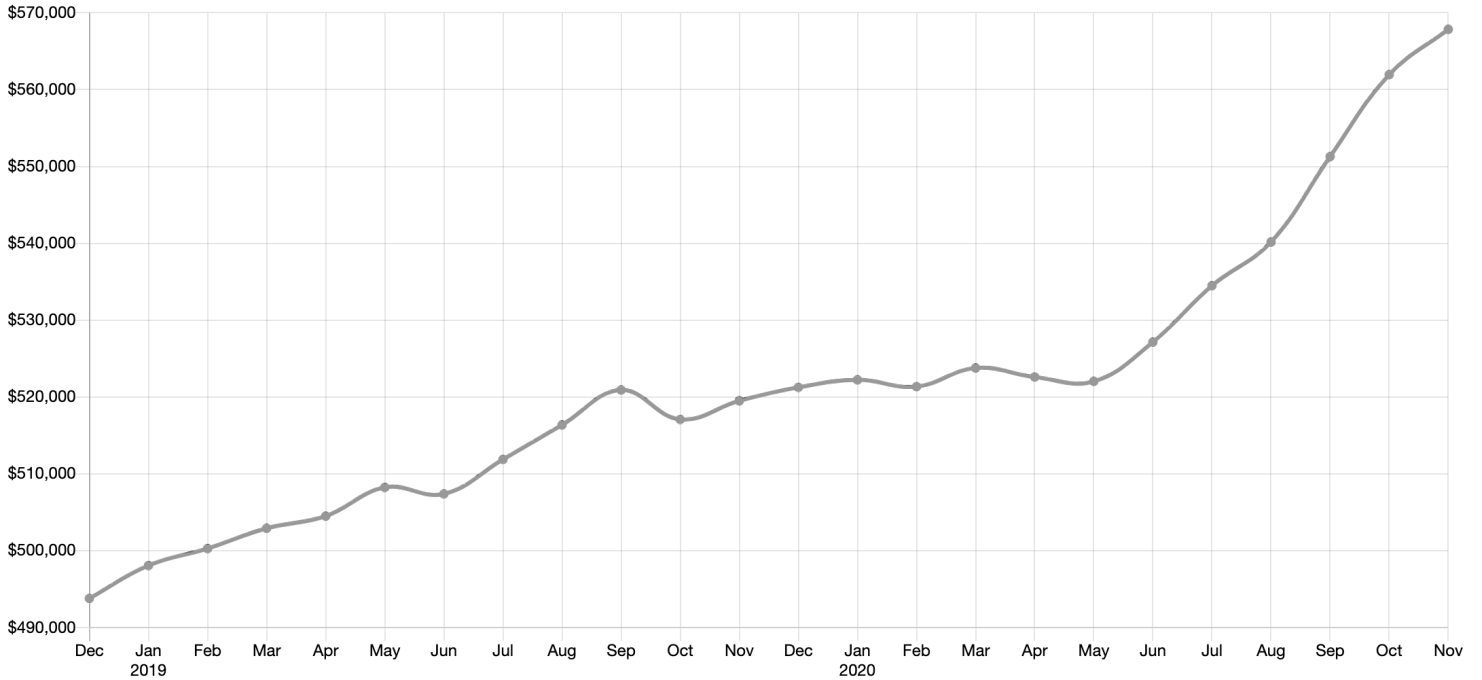


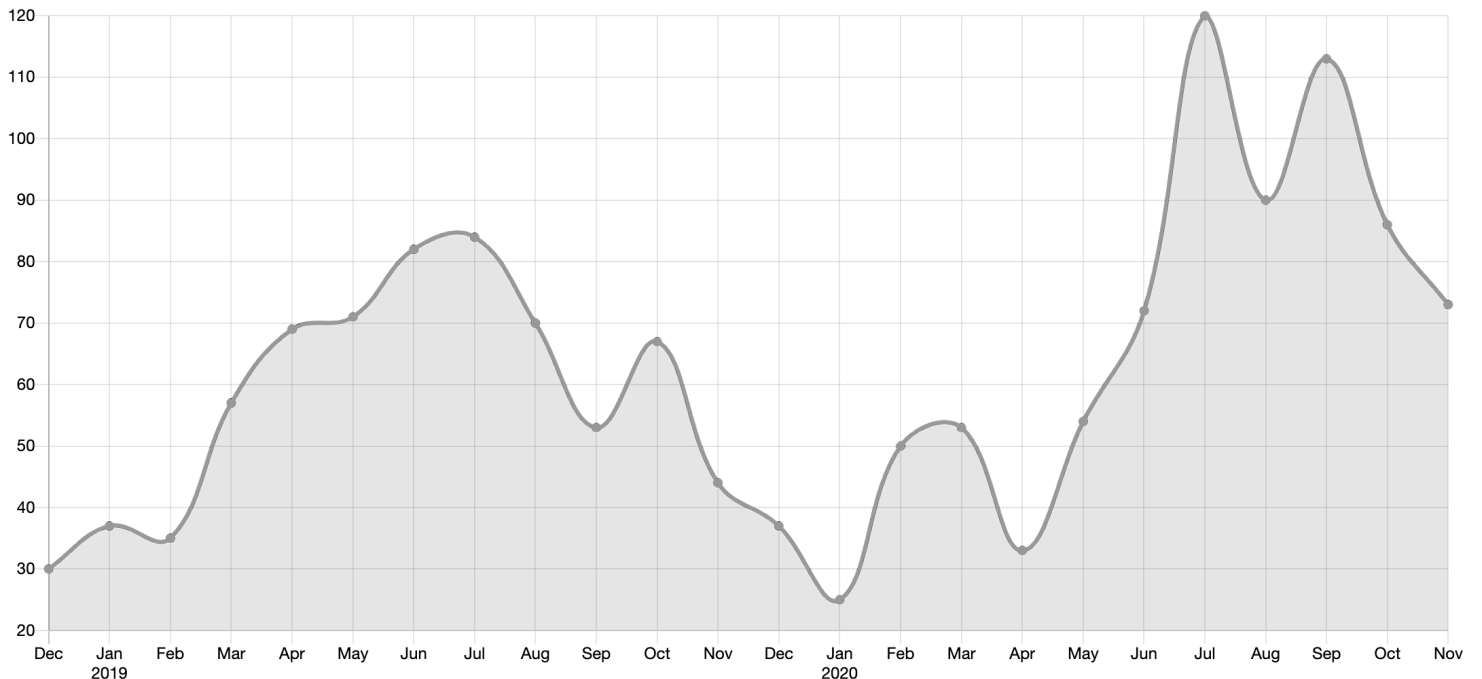
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CUMULATIVE RESIDENTIAL AVERAGE SINGLE FAMILY DETACHED SALE PRICE



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

SINGLE FAMILY DETACHED UNITS REPORTED SOLD



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COMPARATIVE ACTIVITY BY PROPERTY TYPE

SINGLE FAMILY DETACHED

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	52	72	-27.78%	958	1,033	-7.26%
Units Reported Sold	73	44	65.91%	806	699	15.31%
Sell / List Ratio	140.38%	61.11%		84.13%	67.67%	
Reported Sales Dollars	\$43,162,061	\$22,117,700	95.15%	\$457,678,759	\$363,124,000	26.04%
Average Sell Price / Unit	\$591,261	\$502,675	17.62%	\$567,840	\$519,491	9.31%
Median Sell Price	\$594,500			\$550,000		
Sell Price / List Price	102.10%	97.67%		99.57%	98.64%	
Days to Sell	52	36	44.44%	46	40	15.00%
Active Listings	75					

CONDO APARTMENT

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	19	10	90.00%	181	139	30.22%
Units Reported Sold	16	6	166.67%	127	94	35.11%
Sell / List Ratio	84.21%	60.00%		70.17%	67.63%	
Reported Sales Dollars	\$4,735,374	\$1,512,900	213.00%	\$33,299,146	\$22,180,350	50.13%
Average Sell Price / Unit	\$295,961	\$252,150	17.37%	\$262,198	\$235,961	11.12%
Median Sell Price	\$298,450			\$258,000		
Sell Price / List Price	100.03%	96.63%		98.06%	97.75%	
Days to Sell	44	33	33.33%	47	36	30.56%
Active Listings	28					

ROW/TOWNHOUSE

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	7	10	-30.00%	130	148	-12.16%
Units Reported Sold	16	6	166.67%	110	123	-10.57%
Sell / List Ratio	228.57%	60.00%		84.62%	83.11%	
Reported Sales Dollars	\$7,147,919	\$2,279,513	213.57%	\$40,938,069	\$43,043,268	-4.89%
Average Sell Price / Unit	\$446,745	\$379,919	17.59%	\$372,164	\$349,945	6.35%
Median Sell Price	\$452,500			\$349,950		
Sell Price / List Price	102.32%	97.06%		99.09%	98.55%	
Days to Sell	27	49	-44.90%	37	41	-9.76%
Active Listings	18					

LAND

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	8	8	0.00%	304	371	-18.06%
Units Reported Sold	45	12	275.00%	215	90	138.89%
Sell / List Ratio	562.50%	150.00%		70.72%	24.26%	
Reported Sales Dollars	\$11,307,200	\$3,389,400	233.60%	\$66,931,081	\$25,837,750	159.04%
Average Sell Price / Unit	\$251,271	\$282,450	-11.04%	\$311,307	\$287,086	8.44%
Median Sell Price	\$239,900			\$225,000		
Sell Price / List Price	99.00%	95.58%		96.55%	95.41%	
Days to Sell	346	56	517.86%	187	92	103.26%
Active Listings	115					

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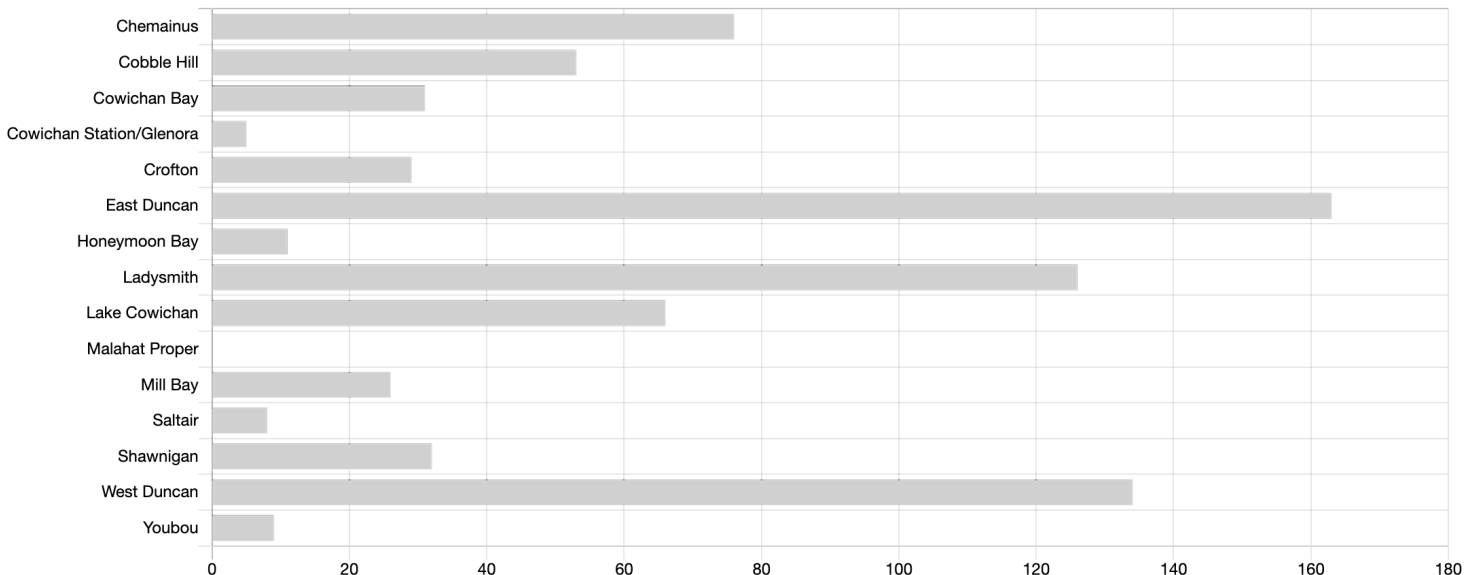
SINGLE FAMILY DETACHED SALES ANALYSIS

Unconditional Sales from January 1 to November 30, 2020

	0-150k	150k-200k	200k-250k	250k-300k	300k-350k	350k-400k	400k-450k	450k-500k	500k-600k	600k-700k	700k-800k	800k-900k	900k-1M	1M+	Total
Chemainus	0	0	1	0	1	6	9	11	34	6	4	2	2	0	76
Cobble Hill	0	0	0	0	0	1	3	8	8	16	10	6	1	0	53
Cowichan Bay	0	0	0	0	0	1	1	0	5	14	6	3	0	1	31
Cowichan Station/Glenora	0	0	0	0	0	1	0	1	2	1	0	0	0	0	5
Crofton	0	0	0	0	1	3	8	7	8	2	0	0	0	0	29
East Duncan	0	0	0	1	5	21	10	10	36	32	29	9	6	4	163
Honeymoon Bay	0	0	0	1	2	3	2	0	1	2	0	0	0	0	11
Ladysmith	0	0	0	1	2	6	9	23	40	28	11	3	1	2	126
Lake Cowichan	0	0	2	7	13	7	7	6	10	6	6	1	0	1	66
Malahat Proper	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mill Bay	0	0	0	0	1	0	0	1	3	5	4	5	2	5	26
Saltair	0	0	0	0	0	1	0	0	4	0	2	0	0	1	8
Shawnigan	0	0	0	0	0	1	1	6	13	5	3	3	0	0	32
West Duncan	0	0	0	2	3	5	24	28	52	17	2	1	0	0	134
Youbou	0	0	1	2	0	1	2	1	0	1	0	1	0	0	9
Totals	0	0	4	14	28	57	76	102	216	135	77	34	12	14	769

SINGLE FAMILY DETACHED SALES BY SUB AREA

Unconditional Sales from January 1 to November 30, 2020



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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