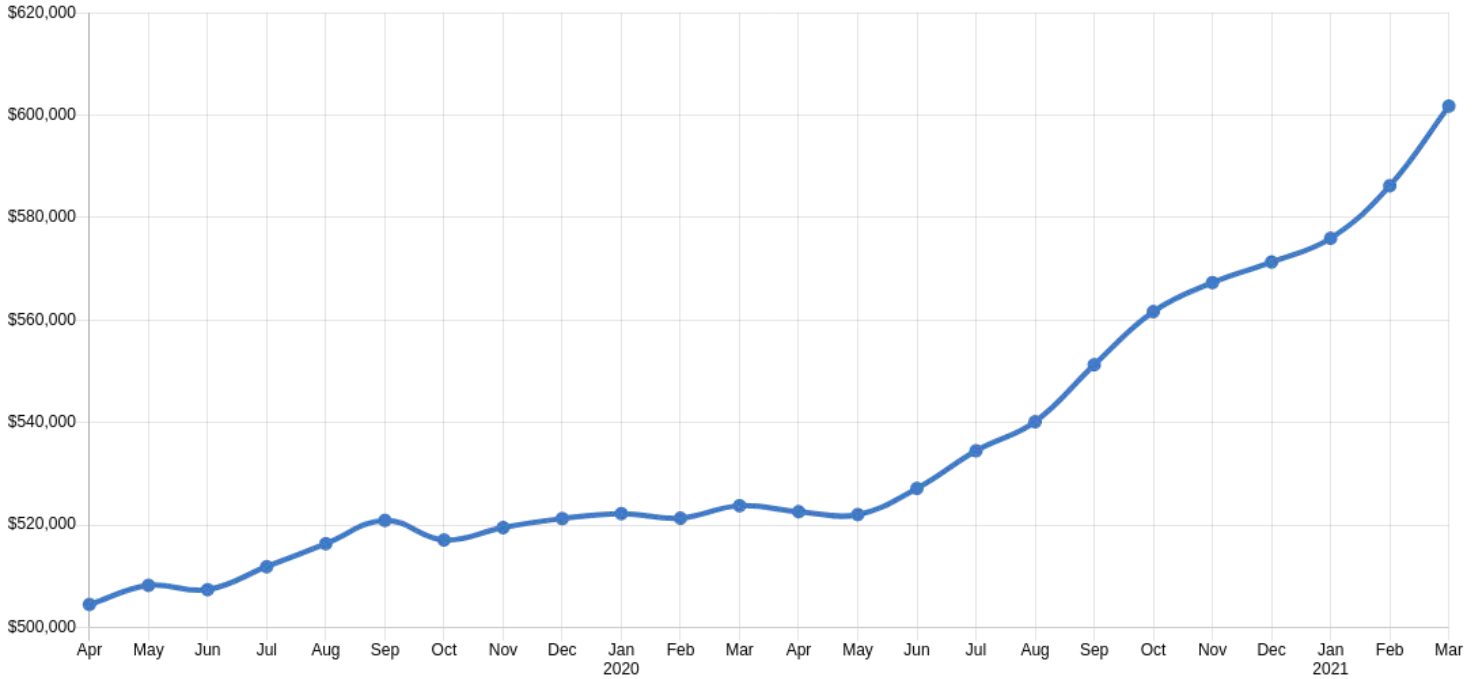


Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

Single Family Detached Units Reported Sold



Comparative Activity by Property Type

Single Family Detached

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	113	99	14.14%	959	1,063	-9.78%
Units Reported Sold	79	53	49.06%	869	705	23.26%
Sell / List Ratio	69.91%	53.54%		90.62%	66.32%	
Reported Sales Dollars	\$58,100,546	\$29,336,720	98.05%	\$522,947,518	\$369,254,019	41.62%
Average Sell Price / Unit	\$735,450	\$553,523	32.87%	\$601,781	\$523,765	14.90%
Median Sell Price	\$749,000			\$580,545		
Sell Price / List Price	106.13%	99.00%		100.95%	98.59%	
Days to Sell	15	43	-65.12%	42	40	5.00%
Active Listings	80					

Condo Apartment

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	20	18	11.11%	190	154	23.38%
Units Reported Sold	19	5	280.00%	158	97	62.89%
Sell / List Ratio	95.00%	27.78%		83.16%	62.99%	
Reported Sales Dollars	\$5,494,127	\$1,440,000	281.54%	\$43,309,973	\$23,634,950	83.25%
Average Sell Price / Unit	\$289,165	\$288,000	0.40%	\$274,114	\$243,659	12.50%
Median Sell Price	\$287,900			\$266,250		
Sell Price / List Price	102.14%	98.91%		98.98%	97.84%	
Days to Sell	33	64	-48.44%	46	36	27.78%
Active Listings	15					

Row/Townhouse

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	26	11	136.36%	151	142	6.34%
Units Reported Sold	24	10	140.00%	136	124	9.68%
Sell / List Ratio	92.31%	90.91%		90.07%	87.32%	
Reported Sales Dollars	\$11,365,311	\$3,483,600	226.25%	\$56,085,575	\$42,464,771	32.08%
Average Sell Price / Unit	\$473,555	\$348,360	35.94%	\$412,394	\$342,458	20.42%
Median Sell Price	\$460,550			\$400,750		
Sell Price / List Price	105.71%	98.35%		101.24%	98.21%	
Days to Sell	25	25	0.00%	38	36	5.56%
Active Listings	13					

Land

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	26	28	-7.14%	269	413	-34.87%
Units Reported Sold	28	14	100.00%	277	105	163.81%
Sell / List Ratio	107.69%	50.00%		102.97%	25.42%	
Reported Sales Dollars	\$13,162,500	\$4,417,050	197.99%	\$95,154,164	\$29,173,750	226.16%
Average Sell Price / Unit	\$470,089	\$315,504	49.00%	\$343,517	\$277,845	23.64%
Median Sell Price	\$309,950			\$244,900		
Sell Price / List Price	99.29%	95.28%		98.04%	95.83%	
Days to Sell	134	95	41.05%	189	103	83.50%
Active Listings	49					

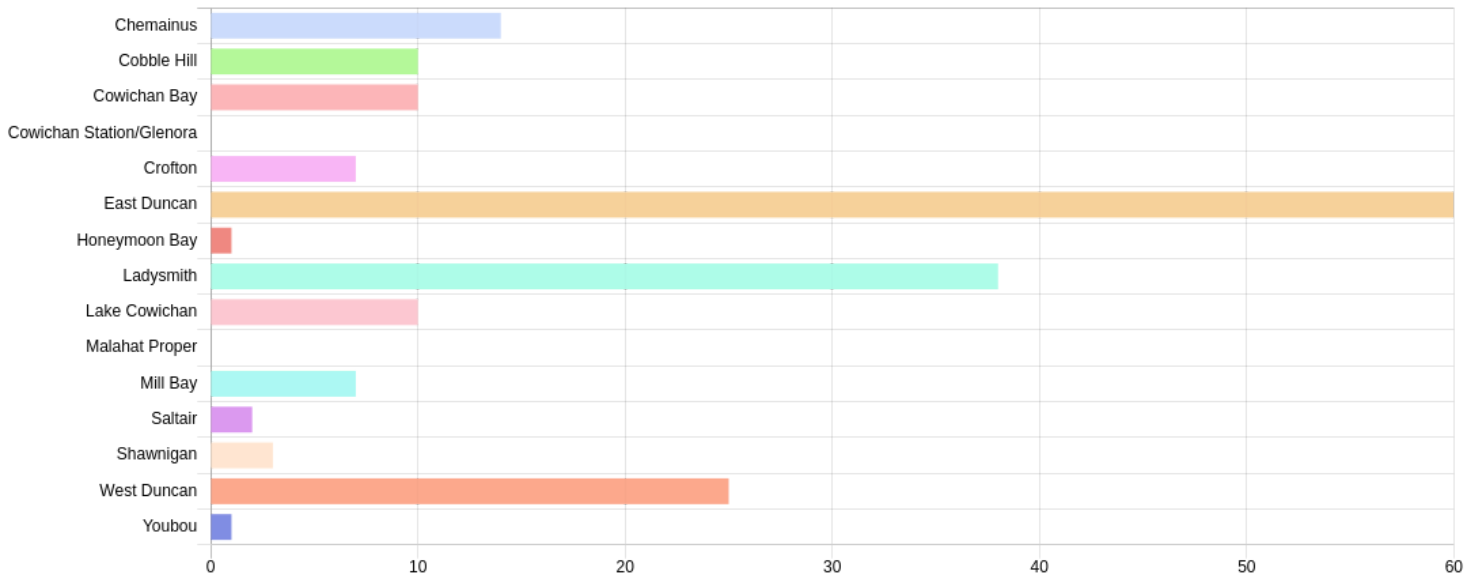
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to March 31, 2021

	0-150k	150k-200k	200k-250k	250k-300k	300k-350k	350k-400k	400k-450k	450k-500k	500k-600k	600k-700k	700k-800k	800k-900k	900k-1M	1M+	Total
Chemainus	0	0	0	1	0	0	1	0	4	3	3	2	0	0	14
Cobble Hill	0	0	0	0	0	0	0	0	2	0	2	4	1	1	10
Cowichan Bay	0	0	0	0	0	0	0	0	1	1	4	2	0	2	10
Cowichan Station/Glenora	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Crofton	0	0	0	0	0	0	0	1	2	4	0	0	0	0	7
East Duncan	0	0	0	1	2	1	3	3	9	6	19	12	2	2	60
Honeymoon Bay	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Ladysmith	0	0	0	0	0	1	1	1	8	13	7	4	2	1	38
Lake Cowichan	0	0	0	0	1	1	1	0	1	1	2	3	0	0	10
Malahat Proper	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mill Bay	0	0	0	0	0	0	0	0	1	1	1	0	2	2	7
Saltair	0	0	0	0	0	0	0	0	0	1	1	0	0	0	2
Shawnigan	0	0	0	0	0	0	0	0	1	1	1	0	0	0	3
West Duncan	0	0	0	0	0	2	2	2	6	10	1	2	0	0	25
Youbou	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Totals	0	0	0	2	3	5	8	7	37	41	41	29	7	8	188

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to March 31, 2021



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.