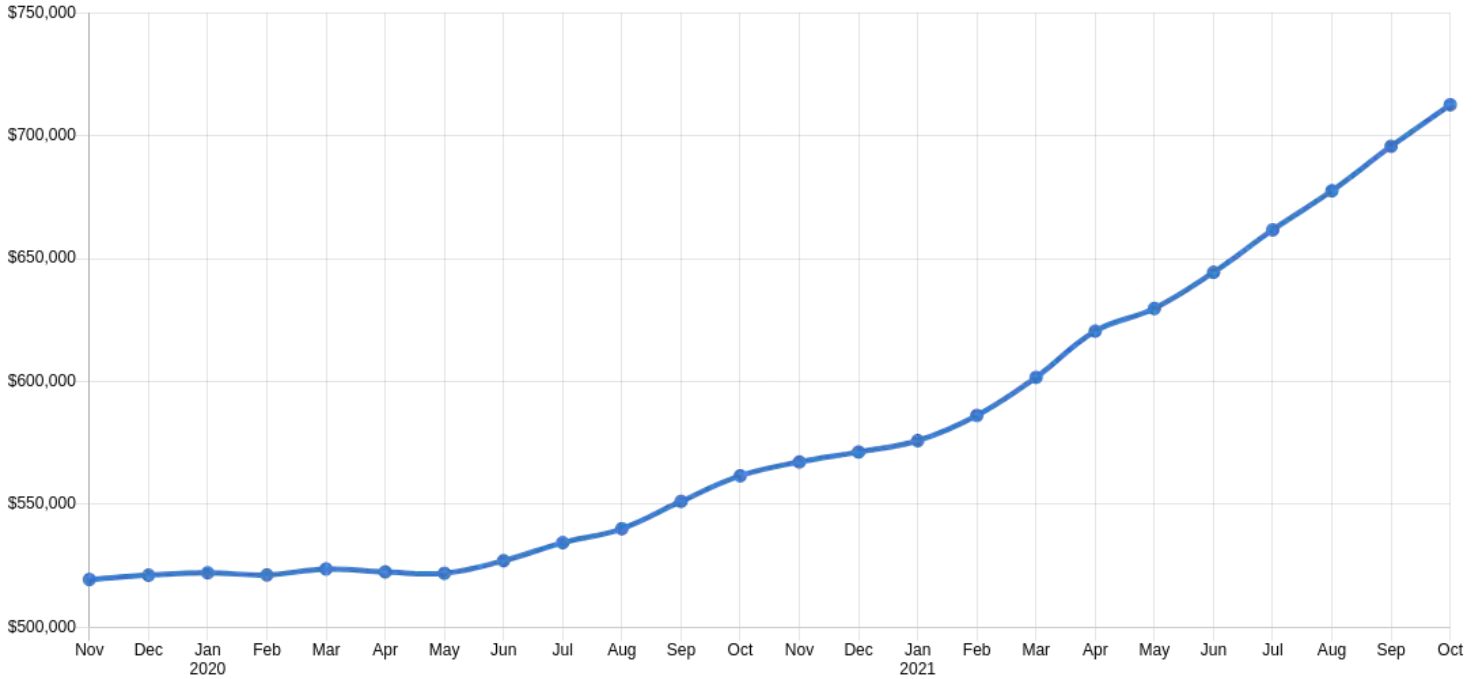


Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

Single Family Detached Units Reported Sold



Comparative Activity by Property Type

Single Family Detached

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	66	77	-14.29%	976	978	-0.20%
Units Reported Sold	75	85	-11.76%	903	776	16.37%
Sell / List Ratio	113.64%	110.39%		92.52%	79.35%	
Reported Sales Dollars	\$59,095,687	\$50,788,315	16.36%	\$643,473,581	\$435,847,003	47.64%
Average Sell Price / Unit	\$787,942	\$597,510	31.87%	\$712,595	\$561,659	26.87%
Median Sell Price	\$716,214			\$689,000		
Sell Price / List Price	104.91%	100.30%		104.01%	99.22%	
Days to Sell	21	43	-51.16%	26	45	-42.22%
Active Listings	64	107				

Condo Apartment

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	17	18	-5.56%	164	172	-4.65%
Units Reported Sold	13	28	-53.57%	167	117	42.74%
Sell / List Ratio	76.47%	155.56%		101.83%	68.02%	
Reported Sales Dollars	\$3,983,700	\$7,936,010	-49.80%	\$48,638,534	\$30,076,672	61.72%
Average Sell Price / Unit	\$306,438	\$283,429	8.12%	\$291,249	\$257,066	13.30%
Median Sell Price	\$294,000			\$285,000		
Sell Price / List Price	103.26%	98.62%		101.05%	97.68%	
Days to Sell	13	59	-77.97%	29	47	-38.30%
Active Listings	8	37				

Row/Townhouse

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	9	20	-55.00%	162	133	21.80%
Units Reported Sold	17	7	142.86%	162	100	62.00%
Sell / List Ratio	188.89%	35.00%		100.00%	75.19%	
Reported Sales Dollars	\$9,158,200	\$2,730,400	235.42%	\$78,796,645	\$36,069,663	118.46%
Average Sell Price / Unit	\$538,718	\$390,057	38.11%	\$486,399	\$360,697	34.85%
Median Sell Price	\$530,000			\$475,000		
Sell Price / List Price	103.89%	98.45%		103.84%	98.35%	
Days to Sell	32	22	45.45%	28	39	-28.21%
Active Listings	14	29				

Land

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Units Listed	8	22	-63.64%	242	304	-20.39%
Units Reported Sold	13	27	-51.85%	265	180	47.22%
Sell / List Ratio	162.50%	122.73%		109.50%	59.21%	
Reported Sales Dollars	\$4,980,800	\$8,570,331	-41.88%	\$95,918,108	\$58,543,481	63.84%
Average Sell Price / Unit	\$383,138	\$317,420	20.70%	\$361,955	\$325,242	11.29%
Median Sell Price	\$340,000			\$294,000		
Sell Price / List Price	98.21%	96.37%		99.57%	96.01%	
Days to Sell	61	134	-54.48%	175	135	29.63%
Active Listings	41	161				

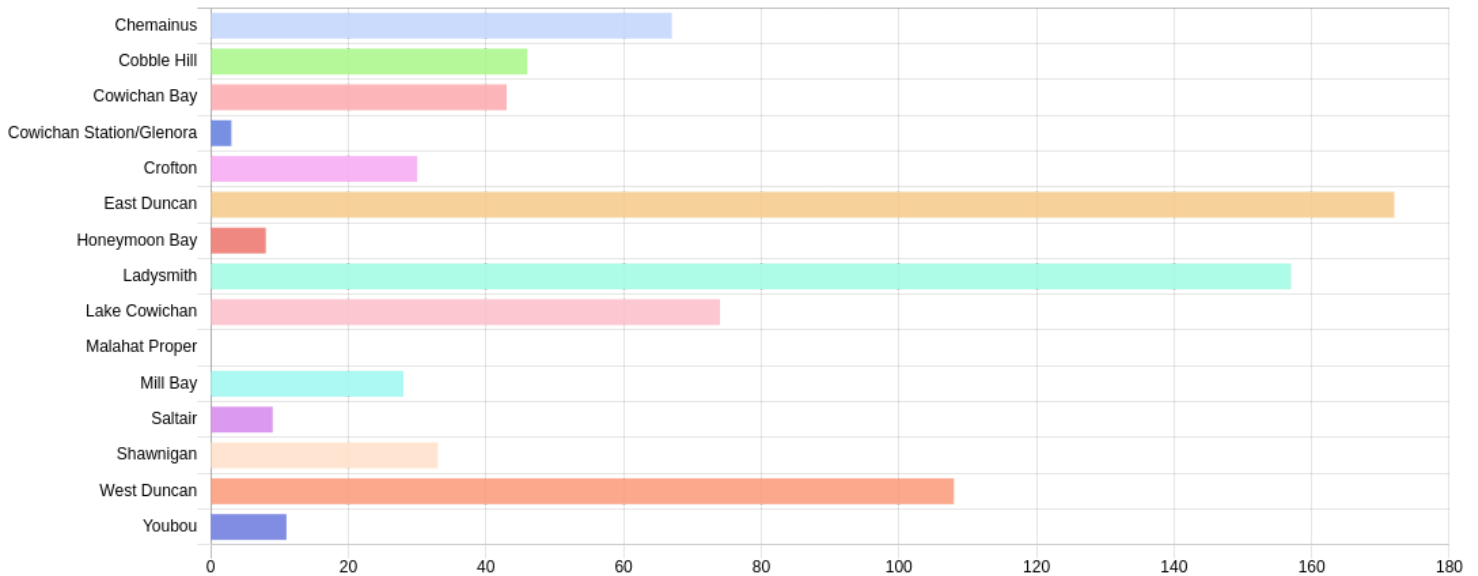
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to October 31, 2021

	0-150k	150k-200k	200k-250k	250k-300k	300k-350k	350k-400k	400k-450k	450k-500k	500k-600k	600k-700k	700k-800k	800k-900k	900k-1M	1M+	Total
Chemainus	0	0	0	1	0	0	2	1	16	10	16	10	9	2	67
Cobble Hill	0	0	0	0	0	0	0	0	5	4	11	10	7	9	46
Cowichan Bay	0	1	0	0	0	0	0	0	3	7	12	7	8	5	43
Cowichan Station/Glenora	0	0	0	0	0	0	0	0	1	0	1	0	0	1	3
Crofton	0	0	0	0	0	0	1	8	5	13	2	1	0	0	30
East Duncan	0	0	0	1	3	3	6	7	23	19	44	35	9	22	172
Honeymoon Bay	0	0	0	0	2	0	1	0	2	1	1	1	0	0	8
Ladysmith	0	0	0	0	0	5	3	5	38	32	29	22	17	6	157
Lake Cowichan	0	0	0	0	2	3	3	5	22	12	14	8	4	1	74
Malahat Proper	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mill Bay	0	0	0	0	0	0	0	0	1	3	3	5	6	10	28
Saltair	0	0	0	0	0	0	0	0	3	3	3	0	0	0	9
Shawnigan	0	0	0	0	0	0	0	2	3	9	7	7	3	2	33
West Duncan	0	0	0	0	0	2	3	7	22	37	29	6	1	1	108
Youbou	0	0	0	0	0	1	1	0	5	3	1	0	0	0	11
Totals	0	1	0	2	7	14	20	35	149	153	173	112	64	59	789

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to October 31, 2021



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.